

Nordea

**We deliver value to
scalable businesses
and venture partners**

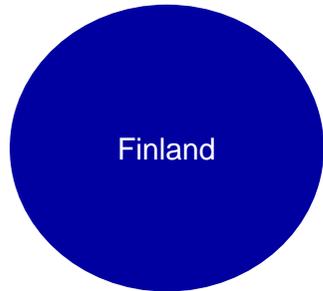


Vesa Riihimäki, Nordea Startup & Growth

Nordea Startup & Growth Nordic

Value for VCs: Deal Flow, better IRR for leveraged cases, LP investments, Fintech co-investments

Value for Startups: Moderate dilution by our leveraging, Networking, Mentoring, Special services, One unit one RM



- 7 years history, 4 last years nation wide focus
- 2500 customers, 1600 of them have a loan, average loan 200te, 300mio credit portfolio
- Markets share 80%, team of 20 persons
- Network & Business Mentoring & 200 events
- Delivering on social responsibility
- 7 LP investments for VCs and 3 for Growth Funds
- 8 CVC investments by Nordea Ventures
- Large Corporates, Nordea Digital scouting



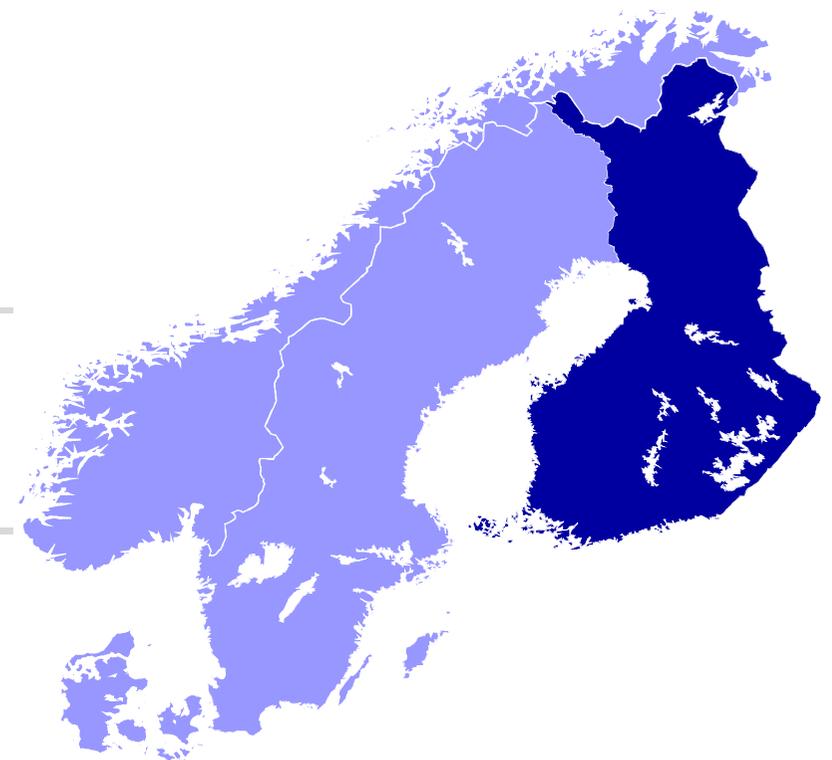
3 years up and running, 500 customers, team of 7



3 years up and running, 200 customers, team of 4



3 years up and running, 500 customers, team of 5



Development phase financing, examples

- Early stage (Seed / Pre Seed) financing
- FIBAN packages
- EGF / Finnvera
- Bridging solutions
- Equity crowdfunding / Venture Funding

almi invest

Schibsted



ALLIANCE VENTURE



Accel

SEQUOIA



NORSELAB

SNÖ

OpenOcean

GLOBAL FOUNDERS CAPITAL

a16z ANDREESSEN HOROWITZ

DN Capital



wellstreet

TRIND VC

NORTHZONE

atomico VENDEP CAPITAL

IEGT VENTURES



brightly VENTURES

Si Speedinvest

REDSTONE

<norrskan>

BackingMinds

PROMENTUM EQUITY PARTNERS

SixThirty

IN VENTURE



Voima Ventures

karma.vc

gorilla capital



icebreaker

Butterfly

PreSeed Ventures



CARLSON INVEST

SUPERHERO CAPITAL

byFounders

IDEKAPITAL

ProVenture

Seed capital

MEGA TREND INVEST

Nordea