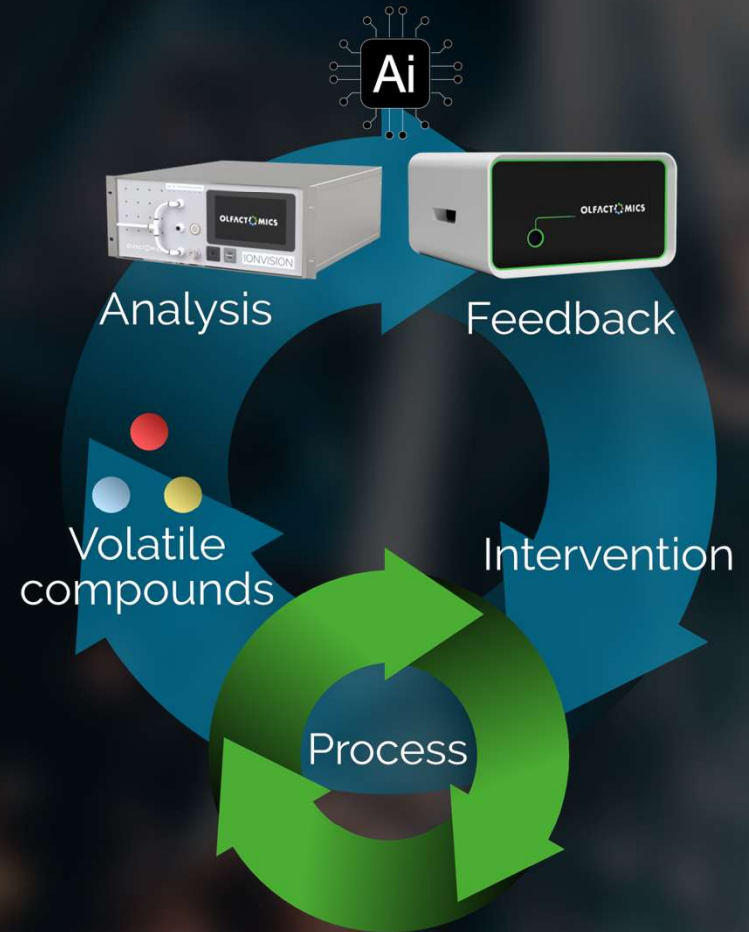




OLFACTOMICS

On SME-University collaboration

Olfactomics enables
online molecular analysis
of medical procedures
and industrial processes



WE ARE

Two surgeons thinking outside the box



Antti Roine, MD, PhD
CEO / co-founder

Surgeon-in-training turned entrepreneur since 2014
All-around medtech player with experience from research, quality and healthcare digitalization



Niku Oksala, MD, PhD
CMO / Chairman of the board / co-founder

Professor of surgery at Tampere University
Has held positions in pharma, medtech startups and consulted a number of tech companies

top DMS experts



Anton Kontunen, DSc
COO / partner

A decade of hands-on experience of applying DMS in industrial and medical problems



Osmo Anttalainen
CTO / partner
Top expert in DMS technology
Has designed and built sensors for defence and space applications for several decades

legal and financial professionals



Petteri Tenhunen
CLO / Board member / co-founder
15+ years of experience in startups and life science field



Riku Oksala
CFO / Board member / co-founder
Experience from Nasdaq, managerial positions in several companies

Management team is supported by a brilliant team of engineers. We are headquartered in Tampere, Finland.

DIFFERENTIAL MOBILITY SPECTROMETRY



Routinely used in airport security to detect traces of explosives.



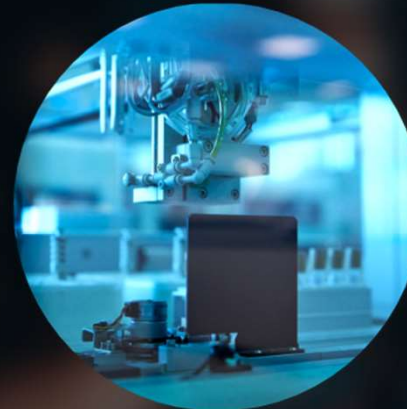
Used in pharma and analytical chemistry as a prefilter for mass spectrometers.



Gas detection technology developed to protect soldiers from chemical warfare agents.



High sensitivity and reliability have sent the technology to the International Space Station.



Olfactomics brings next-generation DMS to novel industrial and medical applications.

PRODUCT PORTFOLIO

Two systems built around modular differential mobility spectrometry technology

RESECT

Class C IVD medical device that enables more accurate cancer surgery.

OLFACTO MICS

IONVISION

Modular gas sensor with cloud software for research and industrial quality control.

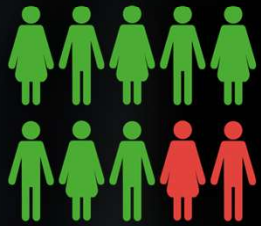
OLFACTO MICS

IONVISION

RESECT

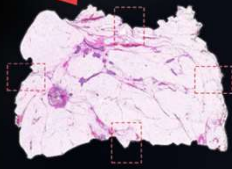
Revolutionary surgical margin assessment

THE PROBLEM



Every fifth cancer is removed incompletely in the first surgery

Cancerous tissue at the margin



Current methods for margin assessment are expensive, slow or unreliable

THE SOLUTION

Olfactomics Resect -device



Smoke evacuation system

Olfactomics Resect assesses the margins as the surgeon operates by analyzing surgical smoke with DMS

VALUE

HEALTHCARE PROVIDER:

Savings from reduced reoperations and complications

THE PATIENT:

Better functional and cosmetic outcomes

IONVISION

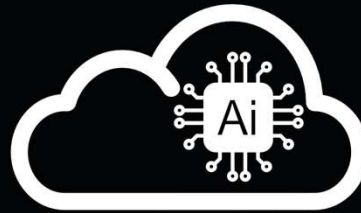
Industrial gas analytics platform

REPROGRAMMABLE HARDWARE



FPGA-accelerated reprogrammable DMS sensor enables detection of multiple gases without hardware changes

CLOUD ANALYTICS



Cloud platform allows decentralized data-analytics and reduces the need for inhouse analysts for the customer

APPLICATION SPECIFIC PERIPHERALS



Olfactomics develops custom sampling solutions for the customer in project-basis



Applications



LIFE SCIENCE

Detection of medical conditions from compounds released by humans or other organisms

FUEL

Detection of key indicator of product quality and process health in fossil and renewable fuel.



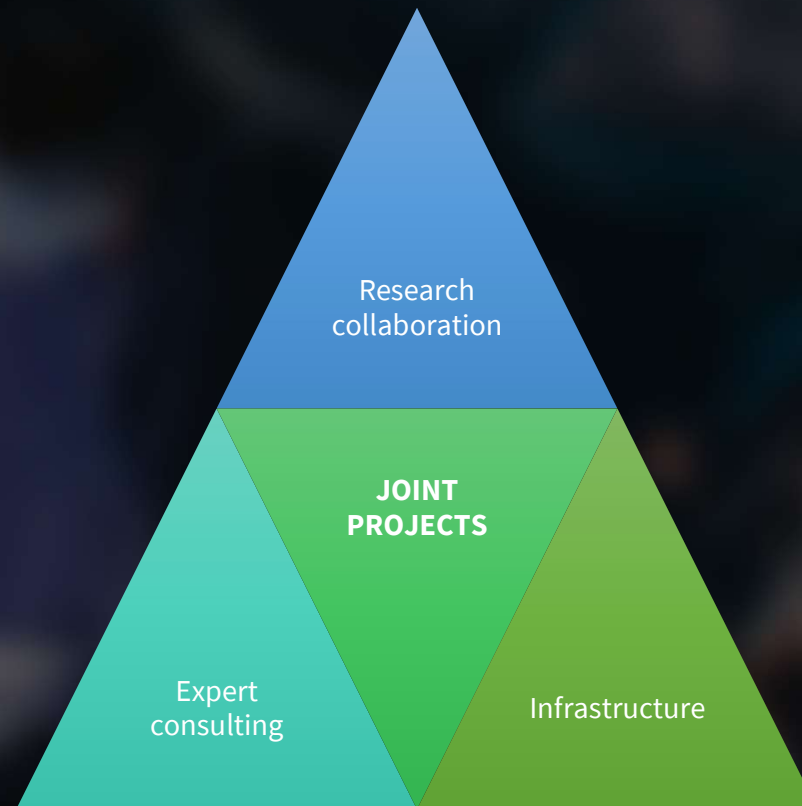
ENERGY STORAGE

Detection of leaking Li-Ion batteries in various stages of battery value chain.



Back to the topic...

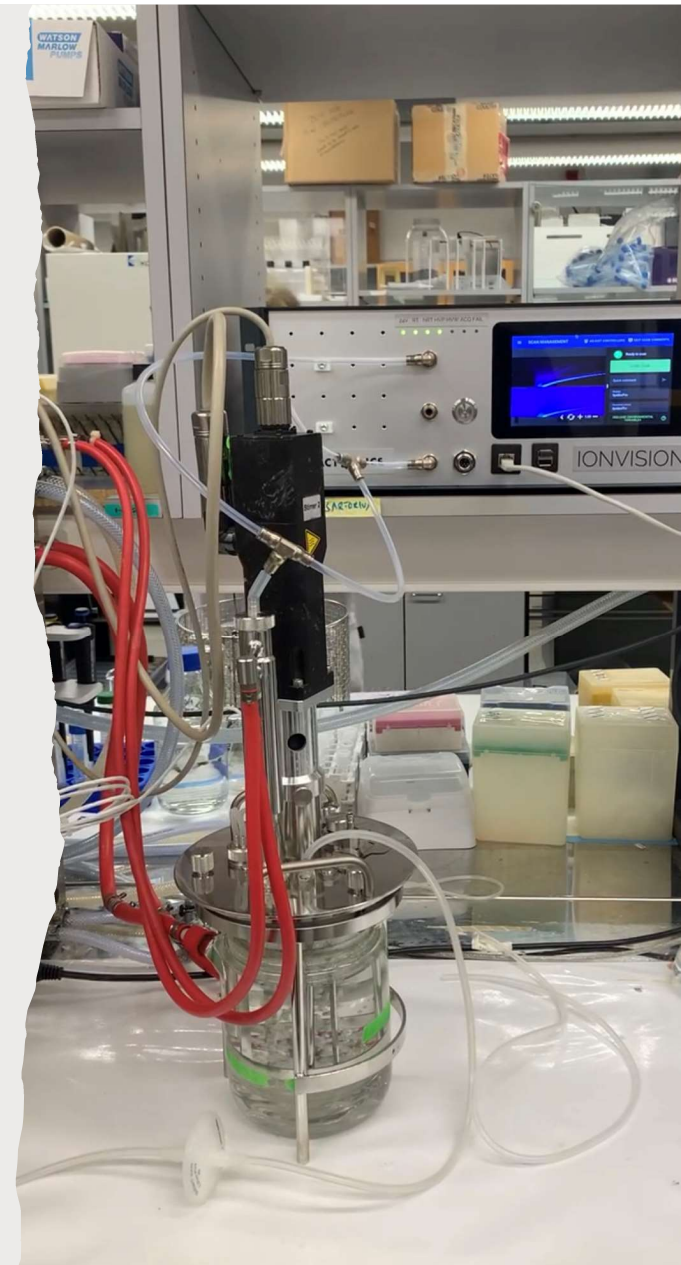
Our collaboration with TUNI





JOINT PROJECTS

- ATTRACT (EU H2020)
 - Jointly applied for development of novel laser-based sampling system with TUNI team (Antti Vehkaoja)
 - Solution still in use
 - Several publications
 - Lean R&D platform for us
- SynBioPro (BF)
 - In-Kind collaboration to pilot Olfactomics IonVision in synthetic biology
 - Successful pilot done with TUNI synthetic biology (Ville Santala)
- E3 (BF)
 - In-Kind collaboration to test the system in detection of viral infection with
 - Test conducted at Helsinki University, TUNI aerosol physics team provides gold standard reference to Olfactomics IonVision



Expert consulting / infrastructure

- Olfactomics constantly tries innovative approaches to customer problems → need for instrumentation
 - A case of microlaser drilling
- PCB design work and reviews purchases from TUNI on contract basis
- TUNI Fablab services utilized for rapid prototyping of mechanical components
- Olfactomics rents lab spaces from TUNI (to stay close to excellent research infrastructure)

Research collaboration

- We strongly believe that successful long-term business is based on solid science
- 10+ peer-reviewed joint articles

Talanta
Volume 225, 1 April 2021, 121926

Predicting lecithin concentration from differential mobility spectrometry measurements with linear regression models and neural networks

Anna Anttilainen^{a, *}, R. S. Meri Mikael^a, Pekka Kumpulainen^{a, b, c}, Antti Vehkajoki^a, Osmo Anttilainen^a, Niku Oksala^{a, c, d}, Antti Raine^a

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Received 16 June 2020; Revised 23 November 2020; Accepted 24 November 2020; Available online 1 December 2020; Version of Record 16 December 2020.

Abstract
 Differential mobility spectrometry (DMS) analysis of electrosurgical smoke can be used to distinguish cancerous and healthy tissues. Mass spectrometry studies of surgical smoke have revealed phospholipids to be the key compounds enabling this discrimination. Lecithin is a mixture of phospholipids encountered in tissues. We hypothesized that DMS

Experimental and Molecular Pathology 125 (2022) 104759

Experimental and Molecular Pathology
 journal homepage: www.elsevier.com/locate/ymxp

Laser desorption tissue imaging with Differential Mobility Spectrometry

Maiju Lepomäki^{a, b, c, *}, Anna Anttilainen^{b, c}, Artturi Vuorinen^a, Teemu Tolonen^a, Anton Kontunen^{b, c}, Markus Karjalainen^{b, c}, Antti Vehkajoki^a, Antti Raine^a, Niku Oksala^{b, c, d, e}

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^d Department of Pathology, Finnish Laboratory, Arvo Ylpön katu 34, FI-33520 Tampere, Finland
^e Vascular Centre, Tampere University Hospital, Central Hospital, P.O. Box 2000, FI-33521 Tampere, Finland

Abstract
 Pathological gross examination of breast carcinoma samples is sometimes laborious. A tissue pre-processing method could indicate suspicious areas to the pathologist and enable focused sampling. Differential Mobility Spectrometry (DMS) is a rapid and affordable technology for complex gas mixture analysis. We present an automated tissue laser analysis system for imaging approaches (ATLAS), which utilizes a computer-controlled laser evaporator and coupled with a DMS gas analyzer. The system is demonstrated in the classification of porcine tissue samples and three human breast carcinomas. Tissue samples from lightbox histology gips were classified with the system based on a pre-designed matrix (spatial resolution 1–3 mm). The smoke samples were analyzed with DMS, and tissue classification was performed with several machine learning approaches. Positive breast cancer (n = 10/30), adipose tissue (n = 13/29), normal breast tissue (n = 2/58), bone (n = 6/80), and liver (n = 2/61) were identified with 96% cross-validation (CV) accuracy with a convolutional neural network (CNN) model. Further, a post-tissue that completed all five tissue types was applied as an independent validation dataset. In this test, 82% classification accuracy with CNN was achieved. An analogous procedure was applied to demonstrate the flexibility of ATLAS to breast cancer imaging according to 1) macroscopically and 2) microscopically annotated data with 10-fold CV and SVM (radial kernel). We reached a classification accuracy of 94%, specificity of 98%, and sensitivity of 93% with the macroscopically annotated data from three breast cancer specimens. The microscopic annotation was applicable to two specimens. For the first specimen, the classification accuracy was 84% (specificity 88% and sensitivity 77%). For the second, the classification accuracy was 72% (specificity 86% and sensitivity 24%). This study presents a promising method for automated tissue imaging in an animal model and lays foundation for breast cancer imaging.

Annals of Otolaryngology, Rhinology & Laryngology
 October/November 2021, Volume 130, Number 10
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SAGE journals

The Detection of Bacteria in the Maxillary Sinus Secretion of Patients With Acute Rhinosinusitis Using an Electronic Nose: A Pilot Study

Jussi Virtanen, MD, PhD^{1,2}, Antti Raine, MD, PhD^{3,4}, Anton Kontunen, DSc^{2,4}, Markus Karjalainen, MSc^{2,4}, Jara Numminen, MD, PhD¹, Niku Oksala, MD, PhD, DSc (Med)^{2,4,5}, Markus Rautiainen, MD, PhD^{1,2}, and Ilkka Kiveliä, MD, PhD^{1,2}

Objective: Detecting bacteria as a causative pathogen of acute rhinosinusitis (ARS) is a challenging task. Electronic nose technology is a novel method for detecting volatile organic compounds (VOCs) that has also been studied in association with the detection of several diseases. The aim of this pilot study was to analyze maxillary sinus secretion with differential mobility spectrometry (DMS) and to determine whether the secretion demonstrates a different VOC profile when bacteria are present.

Methods: Adult patients with ARS symptoms were examined. Maxillary sinus contents were aspirated for bacterial culture and DMS analysis. *k*-Nearest neighbor and linear discriminant analysis were used to classify samples as positive or negative, using bacterial cultures as a reference.

Results: A total of 26 samples from 15 patients were obtained. After leave-one-out cross-validation, *k*-nearest neighbor produced accuracy of 55%, sensitivity of 67%, specificity of 54%, positive predictive value of 56%, and negative predictive value of 54%.

Conclusions: The results of this pilot study suggest that bacterial positive and bacterial negative sinus secretion release different VOCs and that DMS has the potential to detect them. However, as the results are based on limited data, further conclusions cannot be made. DMS is a novel method in disease diagnostics and future studies should examine whether the method can detect bacterial ARS by analyzing exhaled air.

Keywords: maxillary sinusitis, electronic nose, ion mobility spectrometry

Current Oncology

Method for the Intraoperative Detection of IDH Mutation in Gliomas with Differential Mobility Spectrometry

Ilkka Haapala^{1,2,*}, Anton Kondratov³, Antti Raine^{2,3}, Meri Mikael^{2,3}, Anton Kontunen^{2,3,4}, Markus Karjalainen^{2,3}, Aki Laakso⁵, Pasi Koskenpää¹, Kristiina Nordfors⁶, Hanna Haapasalo⁴, Niku Oksala^{2,3}, Antti Vehkajoki², and Joonas Haapala¹

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Abstract: Isocitrate dehydrogenase (IDH) mutation status is an important factor for surgical decision-making; patients with IDH-mutated tumors are more likely to have a good long-term prognosis, and thus favor aggressive resection with more survival benefit to gain. Patients with IDH wild-type tumors have generally poorer prognosis and, therefore, conservative resection to avoid neurological deficit is favored. Current histopathological analysis with frozen sections is unable to identify IDH mutation status intraoperatively, and more advanced methods are therefore needed. We examined a novel method suitable for intraoperative IDH mutation identification that is based on the differential mobility spectrometry (DMS) analysis of the tumor. We prospectively obtained tumor samples from 22 patients, including 11 IDH-mutated and 11 IDH wild-type tumors. The tumors were cut in 88 smaller specimens that were analyzed with DMS. With a linear discriminant analysis (LDA) algorithm, the DMS was able to classify tumor samples with 86% classification accuracy, 86% sensitivity, and 87% specificity. Our results show that DMS is able to differentiate IDH-mutated and IDH wild-type tumors with good accuracy in a setting suitable for intraoperative use, which makes it a promising novel solution for neurosurgical practice.

Keywords: differential mobility spectrometry; neuro-oncology; neurosurgery; glioma; classification; isocitrate dehydrogenase (IDH)

Take-home message



- Agile and wide collaboration with TUNI continues to be paramount in the journey of Olfactomics!
- Universities have tremendous brain capital and top-notch instrumentation but the "marketing & sales" is still lagging.
- Best results are made with in long-term collaboration

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